MONTHLY REPORT

OCT 2026

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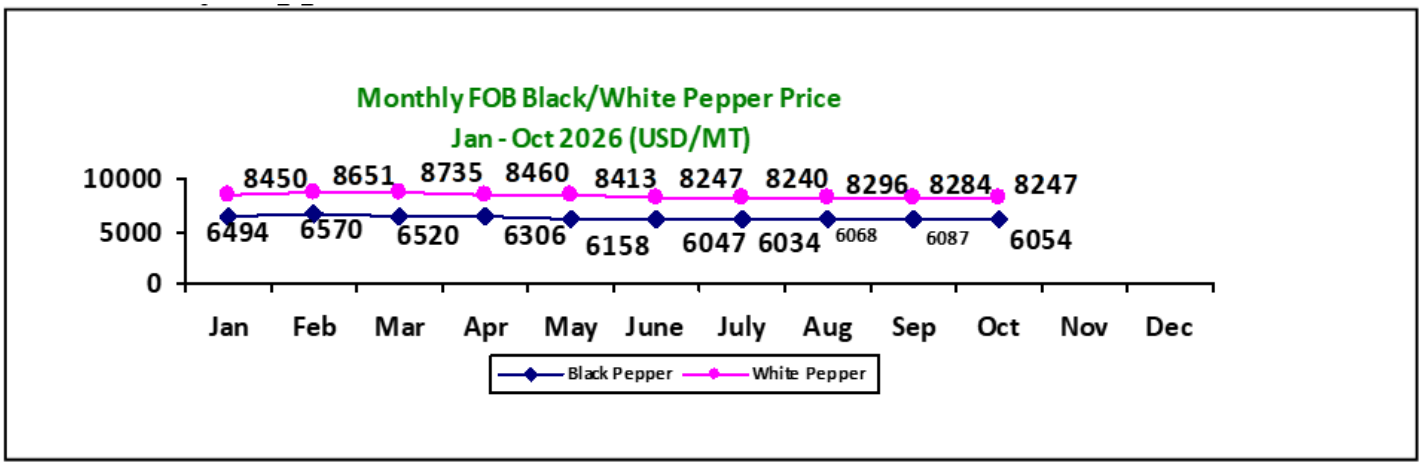


PHUC LOI CO., LTD



1. Vietnam Black & White Pepper:

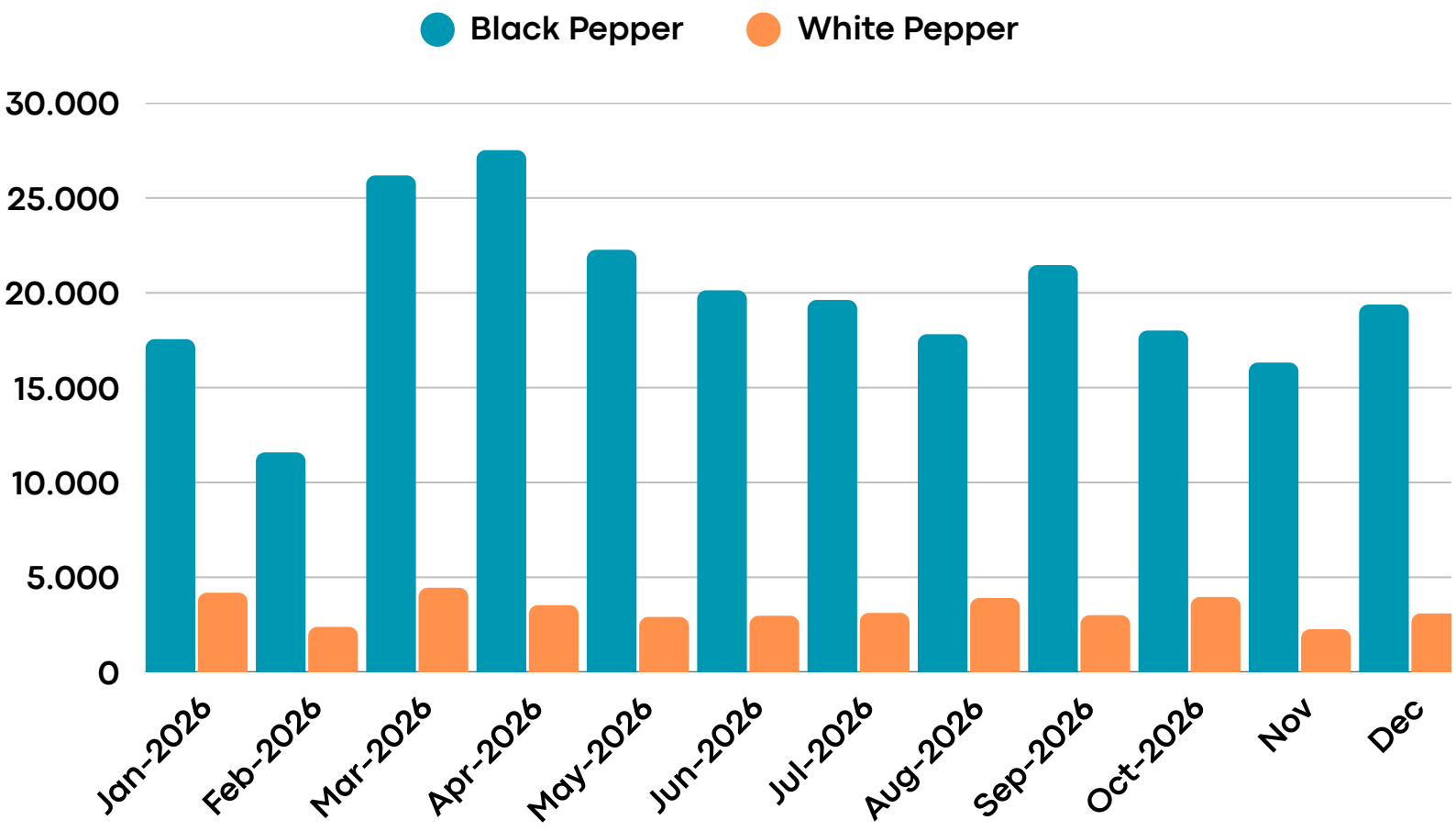
- **According to preliminary statistics from VPSA,** in October 2026, Vietnam exported **21,973 tons** of pepper, worth $143.7 million, a decrease of 14.1% in volume and 12.9% in value compared to September 2026, equivalent to a decrease of 3,607 tons. However, compared to October 2025, the export volume increased by 13.1%, equivalent to an increase of 2,543 tons. The average export price in October was $6054, slight decrease compared to September 2026, but a 6% drop compared to the same period last year.



- Asia continued to be the largest export market, reaching **10,695 tons**, accounting for 48.7% of total exports, down 21.3% from the previous month but up 16.1% year-on-year. Of this, China accounted for 3,424 tons, down 22.3% from September 2026 but up 182.0% from October 2025, representing 15.6% of total exports. The UAE reached 1,729 tons, down 7.2% and 29.6% respectively.
- Exports to the Americas reached **6,115 tons**, accounting for 27.8%, down 10.0% from the previous month but up 29.0% year-on-year. The United

States remains the single largest market for Vietnamese pepper with 5,658 tons, accounting for 25.7%; a decrease of 9.8% compared to September 2026 but an increase of 32.1% compared to October 2025.

- Europe accounted for 3,814 tons, representing 17.4%, a decrease of 6.3% compared to the previous month and an 18.8% decrease compared to the same period last year. However, there were differences between markets: the Netherlands reached 727 tons, a decrease of 12.2% compared to the previous month but an increase of 6.6% compared to the same period last year; Germany reached 594 tons, an increase of 24.3% and 6.6% respectively. Meanwhile, Africa recorded growth in both comparison periods, reaching 1,349 tons, an increase of 20.2% compared to the previous month and 74.1% compared to the same period last year, accounting for 6.1%.



Note: Volume in Metric ton per month MT/month



2. Vietnam Robusta Coffee Beans:

- A report from the General Statistics Office released on 3rd November shows that Vietnam's coffee exports for the first 10 months of 2026 reached 1.569 million

tonnes, an increase of 18.8% compared to the same period last year. Export turnover during this period totaled $7.08 billion (a decrease of 5.2%).

- **In October 2026 alone,** Vietnam exported 114,000 tonnes, equivalent to 1.9 million bags, marking an impressive 60% growth compared to the same month in 2025. Cumulatively, for the first 10 months of 2026, Vietnam-the world's largest producer and exporter of Robusta coffee-exported approximately 1.569 million tonnes, or 26.15 million bags.



- Given the current average export pace and with only two months remaining in the year, Vietnam is well-positioned to meet its export target of 29–30 million bags. This forecast includes coffee stocks carried over from the 2025/26 crop year, which are being utilized for exports in the new coffee crop year-a period spanning from October 2026 to September 2027.
- The General Statistics Office of Vietnam also reported that the total export turnover for coffee over the first 10 months of 2026 reached approximately $7.08 billion. The report indicates that October exports continued to contribute to the cumulative total, following a September export value of $554.58 million, corresponding to a volume of 2,045,450 bags.

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