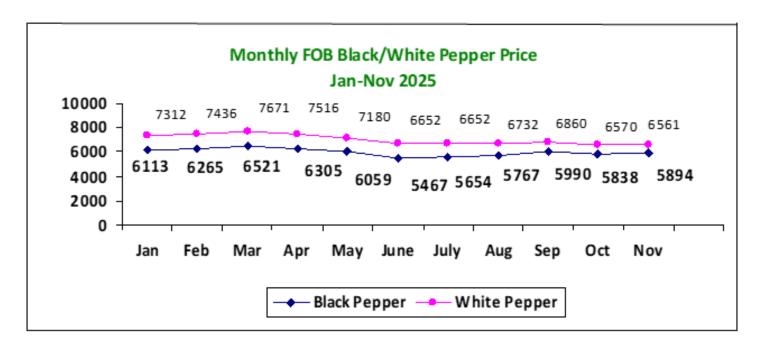


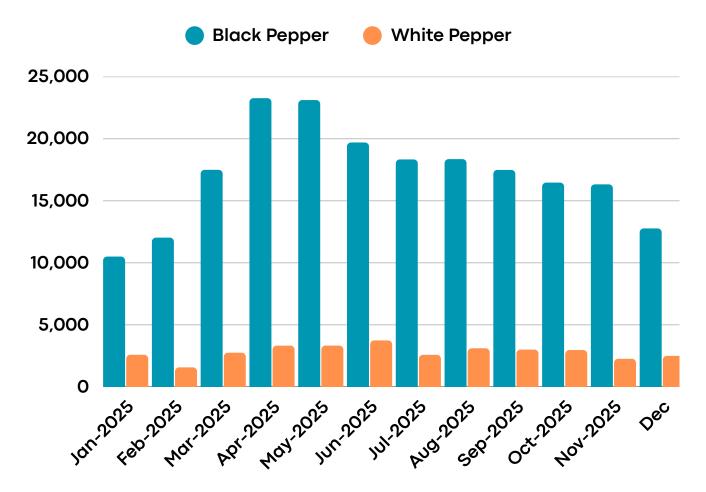


1. Vietnam Black & White Pepper:

- In Nov 2025, as per preliminary statistics of VPSA, Vietnam exported 18,582 tons of pepper all kinds consisting 16,322 tons of Black pepper and 2,260 tons of White pepper.
- The average export price of Black Pepper is **6,519 USD/MT** (increased 76\$ per ton compared to Oct's) and White Pepper is **8,072 USD/MT** (a decrease 320\$ per ton compared to Oct's). Totally, compared to Oct 2025, the exports decreased 4.4%, and the value down 6,2%. However, compared to same period Nov 2024, exports up 16.5% and value is up 14.2%.



For export markets, in Nov 2025, American still be the largest export market of Vietnam, imported 4,587MT (accounted 24.7%, increased 7.1%), further second markets are UAE, bought 2,626 MT (accounted 14.1%, developed 6.9%), and China ranked the third position 1,177MT (accounted 6.3% but down 3%), the fourth Germany 678MT (accounted 3.6%, but up 21.7%), the fifth Thailand 657MT (accounted 3.5%, but decreased 14.9%). The pepper market in early days of December has slightly dropped and sideway in narrow margin compared to November.



Note: Volume in Metric ton per month MT/month



According to the Ministry of Agriculture and Environment, in November 2025,
coffee exports are estimated to reach 80,000 tons, worth 463.3 million USD. In

the first 11 months, Vietnam's coffee exports reached 1.4 million tons and 7.88 billion USD, the highest level ever. Although the volume increased by only 14.1%, the value increased by 59.7% thanks to the average export price reaching 5,667.6 USD/ton, nearly 40% higher.

- Germany, Italy and Spain continue to be the three main markets, accounting for nearly 30% of the total coffee export value. In particular, exports to Germany increased by 95% in the first 10 months of the year; Italy increased by 57.1%; Spain increased by 48.8%. A notable development is that Mexico increased by 26.1 times, reflecting the expansion of the market for Vietnamese coffee. In contrast, Indonesia fell 8.9%, showing the different competitiveness between markets.
- The downward pressure on prices mainly comes from a sharp increase in supply as Vietnam and Brazil enter the season simultaneously.



ROBUSTA PRICE VARIABLE IN 2025

 In the Central Highlands, this year's coffee harvest progress is almost twice as slow as usual. Normally, by the end of November, farmers have collected about 30% of the output, but this year it has only reached 15-20% due to prolonged rain and storms, late ripening of coffee and difficulty in harvesting.

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