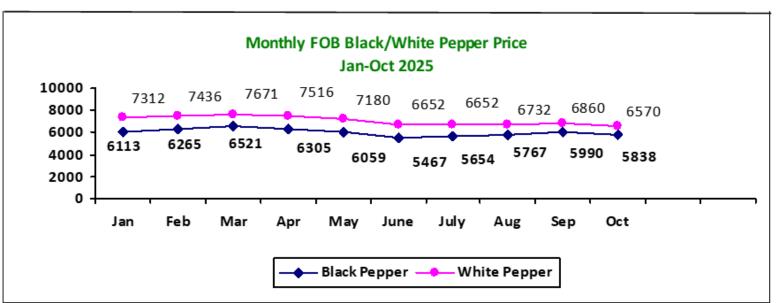




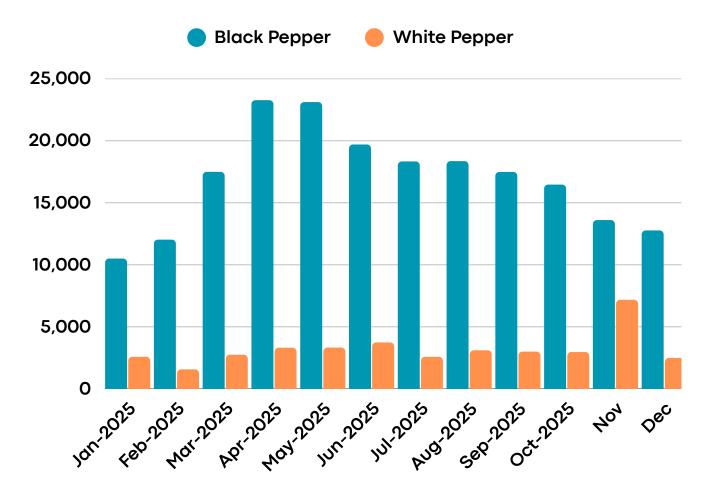
1. Vietnam Black & White Pepper:

- In Oct 2025, as per preliminary statistics of VPSA, Vietnam exported 19,430 tons of pepper all kinds consisting 16,464 tons of Black pepper and 2,966 tons of White pepper.
- The average export price of Black Pepper is 6,443 USD/MT (a light decrease 47\$ per ton compared to Sep's) and White Pepper is 8,392 USD/MT (a decrease 185\$ per ton compared to Sep's). Totally, compared to Sep 2025, the exports decreased 5.2%, and the value down 5%. However, compared to same period Oct 2024, exports up 5.1% and value is up 7.7%.



Note: Black Pepper is for quality 500gl FAQ. Unit Price/MT (USD/MT)

For export markets, in Oct 2025, American still be the largest export market of Vietnam, imported 4,283MT (accounted 22%, slight increased 0.2%), further markets are UAE, the second 2,456 MT (accounted 12.6% but developed 25.2%), and China ranked the third position 1,214MT (accounted 6.2% but remarkable down 41.4%), the fourth Thailand 772MT (accounted 4%, declined 10.5%), the fifth Netherlands 682MT (accounted 3.5%, decreased 27.4%). The market in early days of November is sideways in small range.

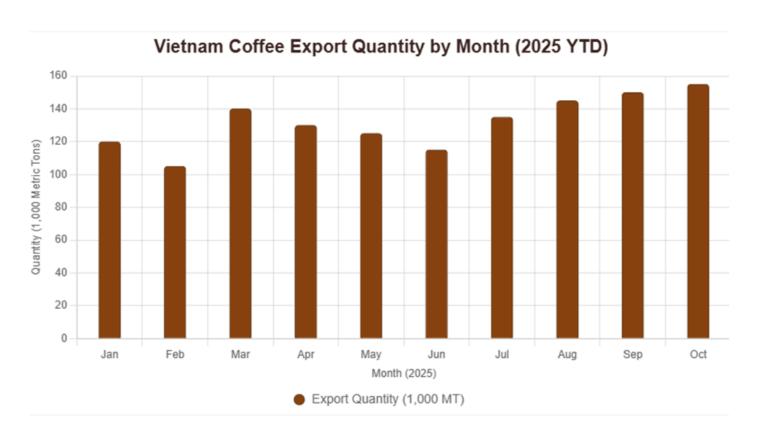


Note: Volume in Metric ton per month MT/month



• At the end of the 2024 - 2025 crop year (from October 2024 to September 2025), Vietnam's coffee export output will reach over 1.5 million tons, earning

- more than 8.4 billion USD; up 1.8% in volume and 55.5% in value compared to the 2023 2024 crop year.
- This is also the coffee crop year with the highest export turnover ever. Coffee export turnover in the 2024 2025 crop year will grow remarkably thanks to high coffee prices, averaging 5,610 USD/ton, up 52.7% compared to the previous crop year.
- In the first 9 months of 2025, Vietnam exported about 1.25 million tons of coffee, with an export turnover of more than 7 billion USD, an increase of 11.7% in volume and 62.2% in turnover compared to the same period in 2024.
- Europe is still the largest market for coffee exported from Vietnam with a volume of over 710,000 tons (accounting for 47.2%), a turnover of over 4 billion USD (accounting for 46.7%).



- The new coffee crop of 2025 2026 is entering the harvest season with output forecast to increase by about 10% compared to the crop of 2024 - 2025. This year's weather is relatively favorable for the development of coffee trees
- Vietnam's new coffee crop (2025-2026) is expected to increase to about 30 million bags (equivalent to 1.77 million tons) according to USDA estimates.

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