



MONTHLY REPORT



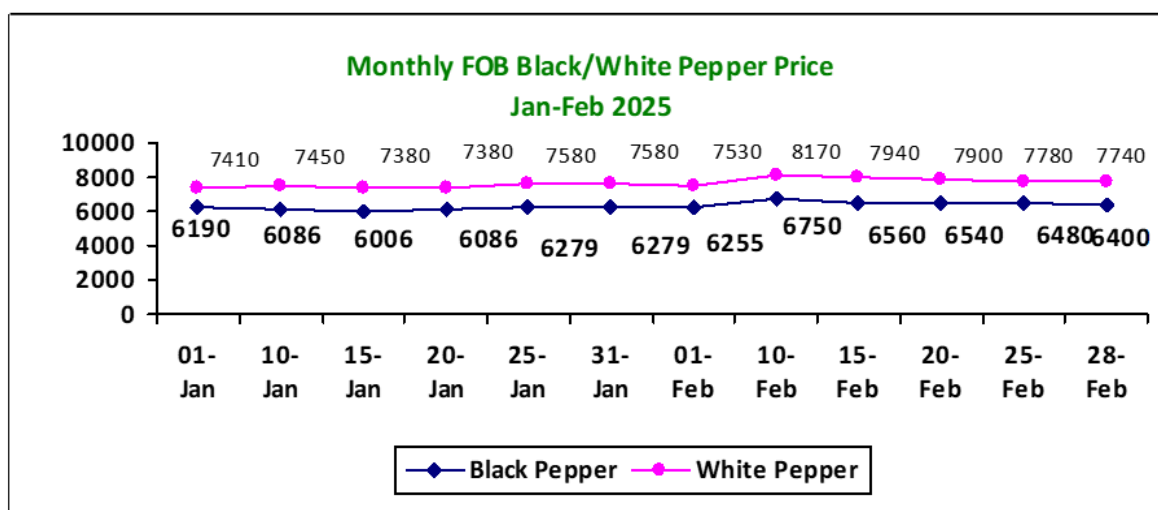
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1. Vietnam Black & White Pepper:

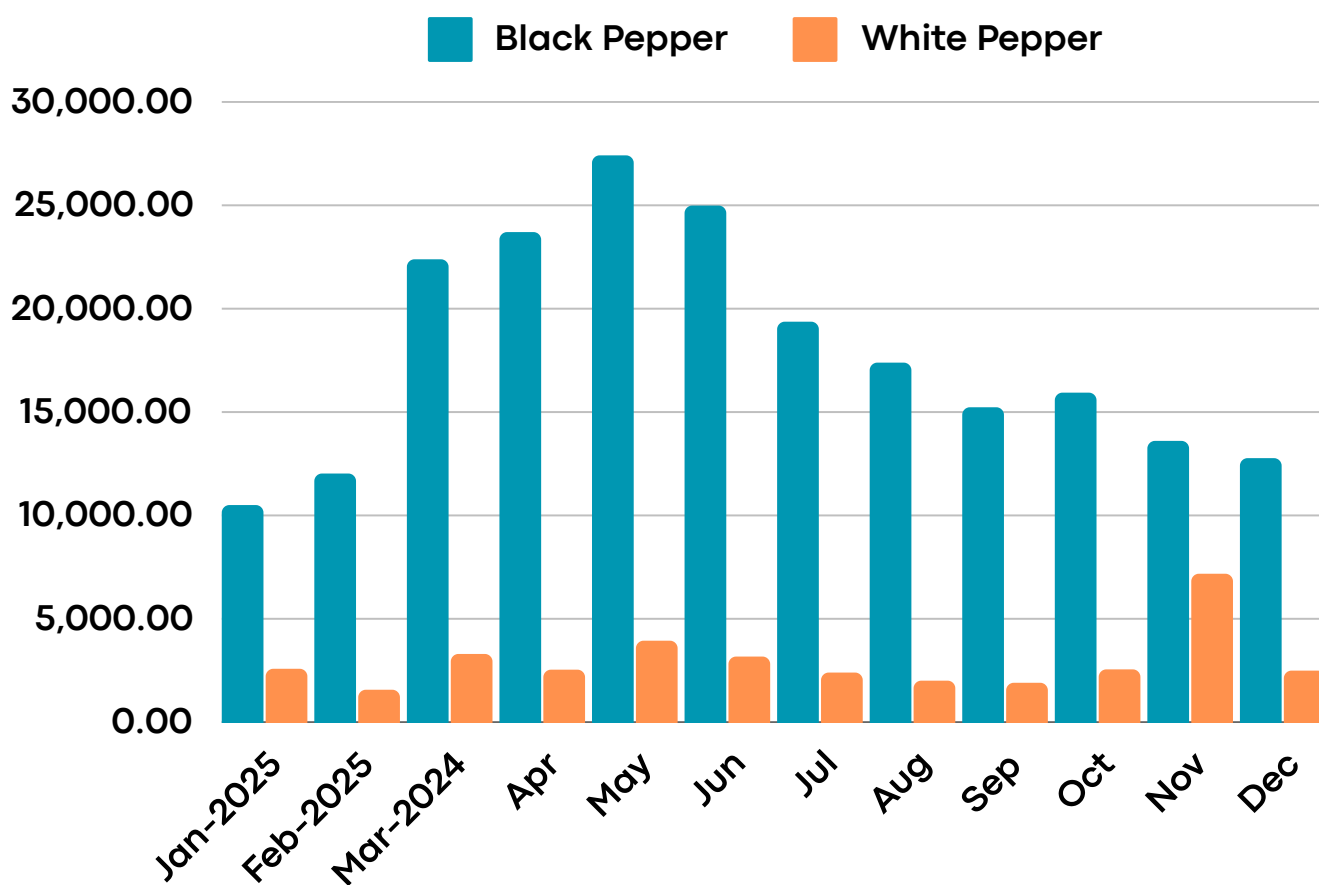
- In February 2025, as per preliminary statistics of VPSA, Vietnam exported **14,331 tons** of pepper all kinds consisting **11,858 tons of Black pepper** and **2,473 tons of White pepper**
- The average export price of Black Pepper is 6,668 USD/MT (an up difference 0.6% compared to Jan's) and White Pepper is 8,535 USD/MT (an upward 0.8% compared to Jan's). Totally, compared to Jan 2025, the exports increased 9.5%, and value increased 11%. However, compared to same period Feb 2024, exports only increased 5.4%.



Note: Black Pepper is for quality 500gl FAQ. Unit Price/MT (USD/MT)

- For export markets, American still be the largest export market of Vietnam, imported 3,006MT (accounted 21% and increased 4.2%), further markets are Germany, second 905MT (accounted 6.3% but down 0.5%), and Saudi Arabia the third 870MT (accounted 6.1% but remarkable increase 42.6%), the fourth India 766MT (accounted 5.3% but sharp decline 23%), the fifth Korea 643MT

(accounted 4%, but huge down 39.2%), The market returned increase these days after slight down end of February.



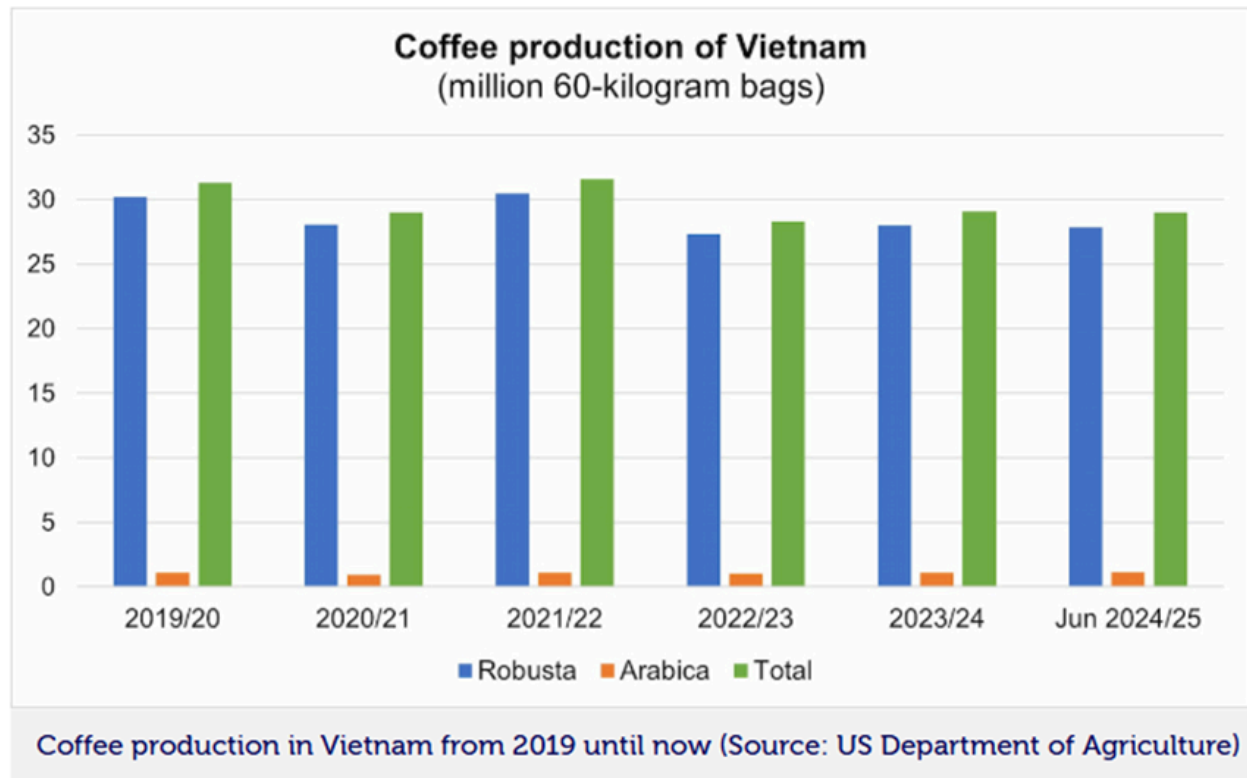
Note: Volume in Metric ton per month MT/month

2. Vietnam Robusta Coffee Beans :

- According to data from the Vietnam Coffee and Cocoa Association (VICOFA), Vietnam exported 193,031 tons of coffee in February, earning 1.08 billion USD. This is the first time coffee exports have exceeded 1 billion USD in a month.
- In the past two months, Vietnam exported 343,331 tons of coffee, earning more than 1.87 billion USD, of which coffee beans accounted for 315,615 tons, reaching more than 1.65 billion USD.
- The sharp increase in export prices is a key factor, with the average in the first two months of 2025 reaching 5,574.5 USD/ton, up 76.3% compared to the same period in 2024. In February alone, prices reached a record 5,596 USD/ton.
- Germany, Italy and Japan remain the three largest markets, accounting for 16.6%, 9.4% and 8.2% of market share. Compared to the same period in 2024, January

export value to Germany increased by 53%, Italy by 5.6% and Japan by 10.4%.

- Currently, the price gap between Robusta and arabica coffee is about 3,000 USD/ton. When Arabica prices increase, roasters tend to switch to Robusta, the type of coffee in which Vietnam leads the world, creating an advantage for Vietnamese coffee prices to continue to increase.



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