



MONTHLY REPORT



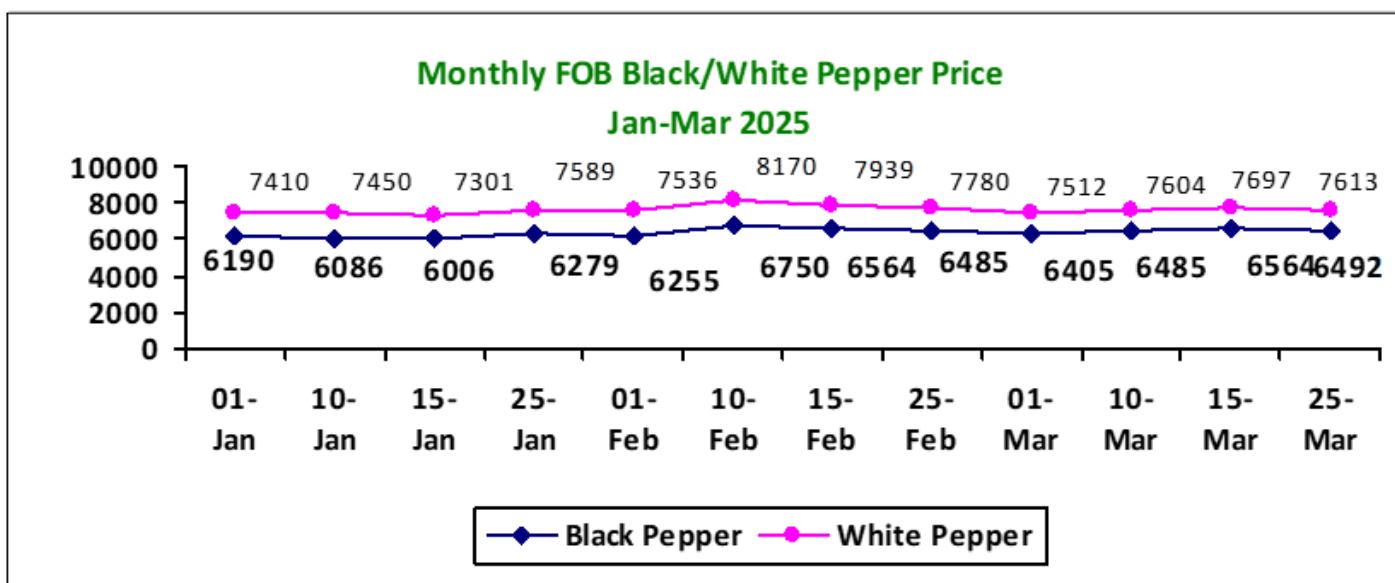
MAR 2025

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1. Vietnam Black & White Pepper:

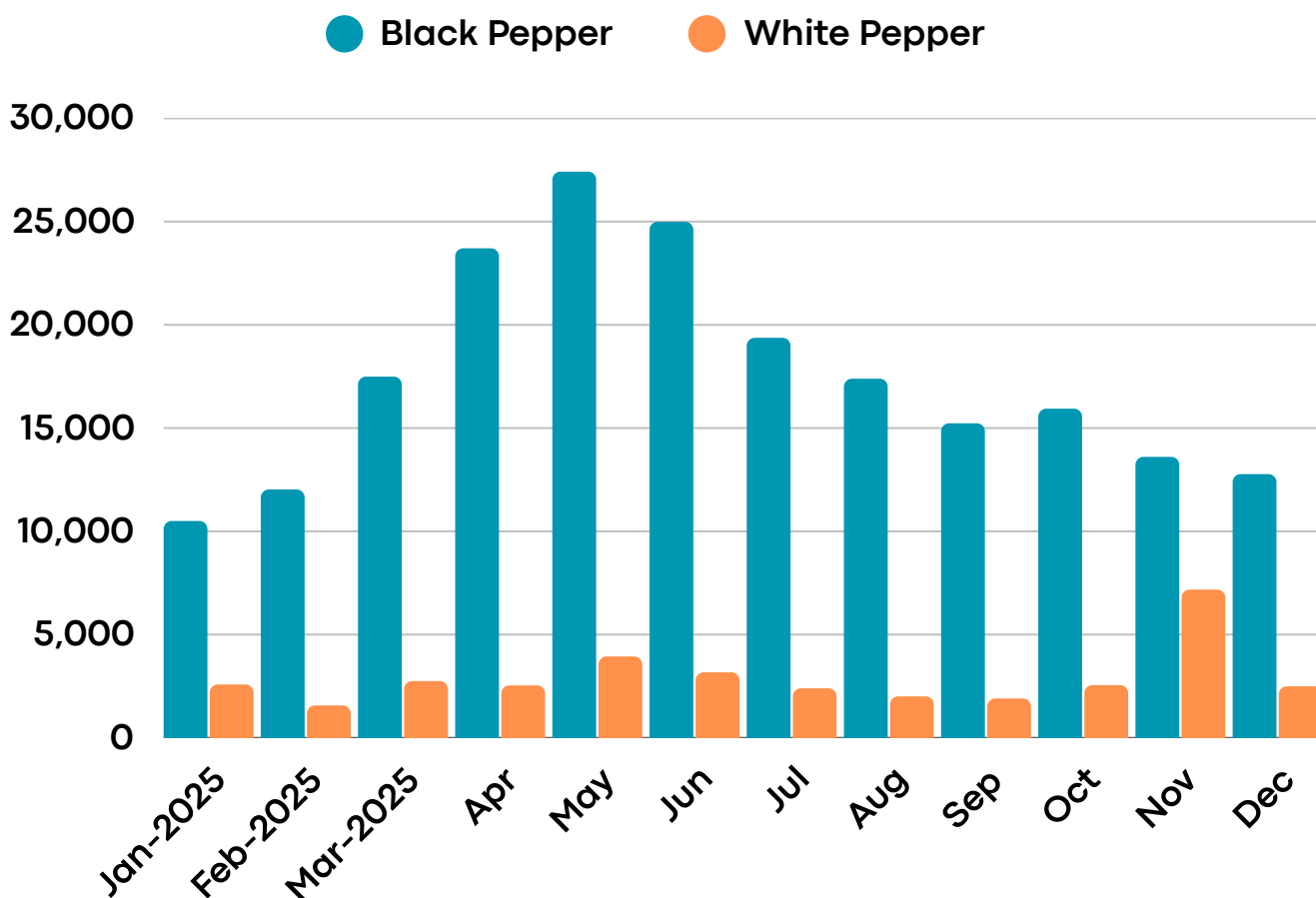
- In March 2025, as per preliminary statistics of VPSA, Vietnam exported **20,244** tons of pepper all kinds consisting **17,493 tons of Black pepper** and **2,751 tons of White pepper**.
- The average export price of Black Pepper is 6,790 USD/MT (an up difference 22\$ compared to Feb's) and White Pepper is 8,802 USD/MT (an upward 268\$ compared to Feb's). Totally, compared to Feb 2025, the exports increased 41.3%, and value increased 45.6%. However, compared to same period March 2024, exports decreased 21.2% but value up 27.9%.



Note: Black Pepper is for quality 500gl FAQ. Unit Price/MT (USD/MT)

- For export markets, American still be the largest export market of Vietnam, imported 4,388MT (accounted 21.7% but increased 46%), further markets are

India, second 1,609MT (accounted 7.9% but sharp increase 101.1%), and Germany the third 1,543MT ((accounted 7.6% but remarkable increase 70.5%), the fourth UAE 1,277MT (accounted 6.3% but sharp increase 46.8%), the fifth Hongkong 717MT (accounted 3.5%, increase 51.3%), China bought less only 511MT (accounted 2.5% & down 11.3%). The market returned decrease sharply these days due to US new import tariff applying to Vietnam.

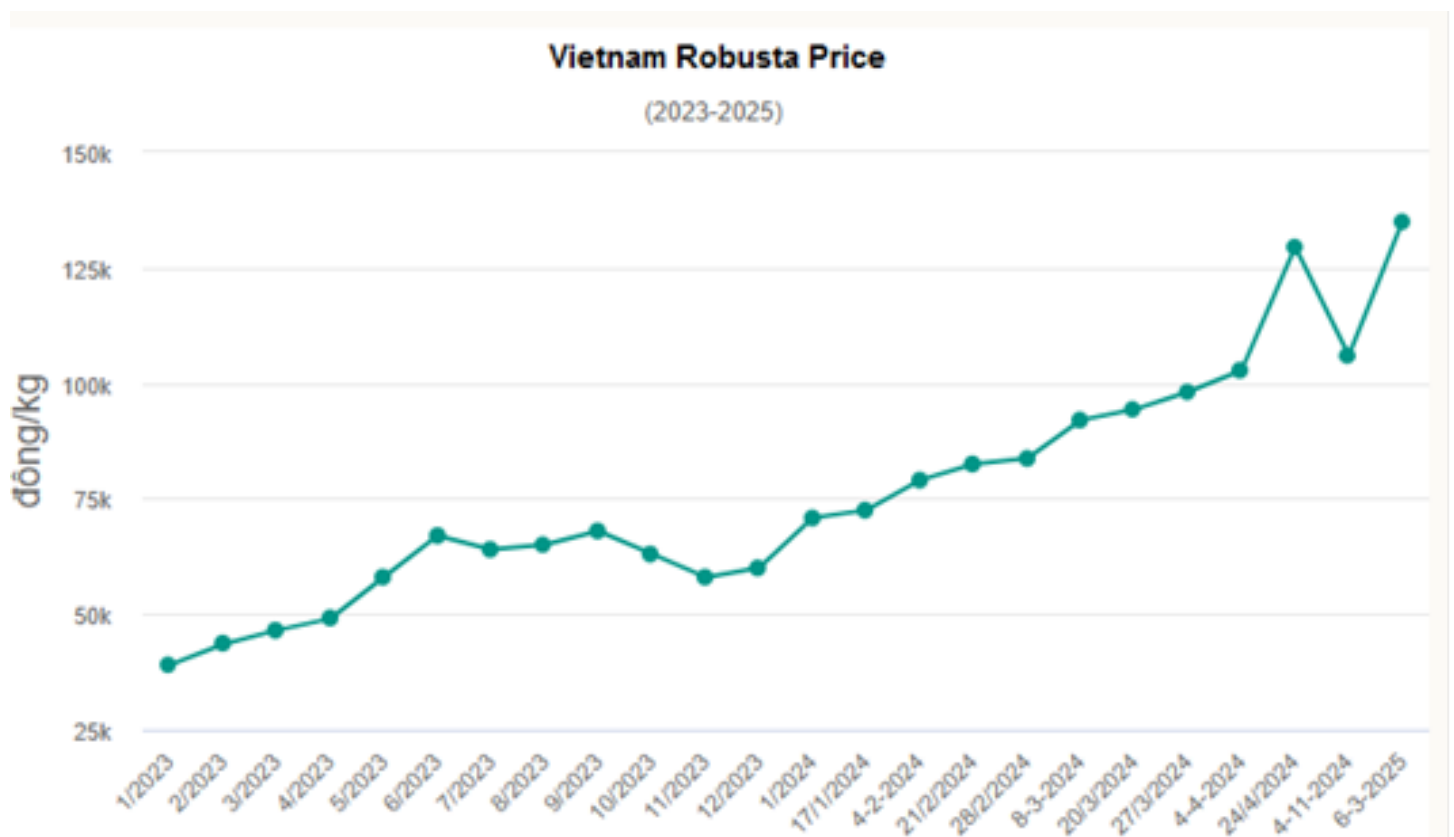


Note: Volume in Metric ton per month MT/month

2. Vietnam Robusta Coffee Beans :

- The rising coffee prices helped export this item reach 1.16 billion USD in March, up 72% over the same period last year - a record high.
- Accordingly, in the first 3 months of this year, the volume of exported coffee reached 509,500 tons, with an estimated value of about 2.88 billion USD, down 12.9% in volume but up sharply 49.5% in value compared to the same period in 2024.

- Currently, the average export price in the first 3 months of the year is about 5,656 USD per ton, up 71.7% over the same period last year. Germany, Italy and Japan are the 3 largest coffee consuming markets of Vietnam, accounting for 16.2%, 9.9% and 7.4% market share respectively.
- Compared to the same period last year, the value of coffee exports in the first two months of this year to the German market increased by 79.3%, to Italy by 32% and to the Japanese market by 56%.



- Among the 15 major markets, coffee exports increased the most in Poland with an increase of 3.1 times, while Indonesia was the only market with a decrease in export value (down 37.5%).
- According to the Vietnam Coffee and Cocoa Association, coffee output in the 2024-2025 crop year is expected to decrease by 5% compared to the previous crop year, down to about 27 million bags (60 kg bags). The reason is the impact of climate change and the shrinking planting area.



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