



MONTHLY REPORT



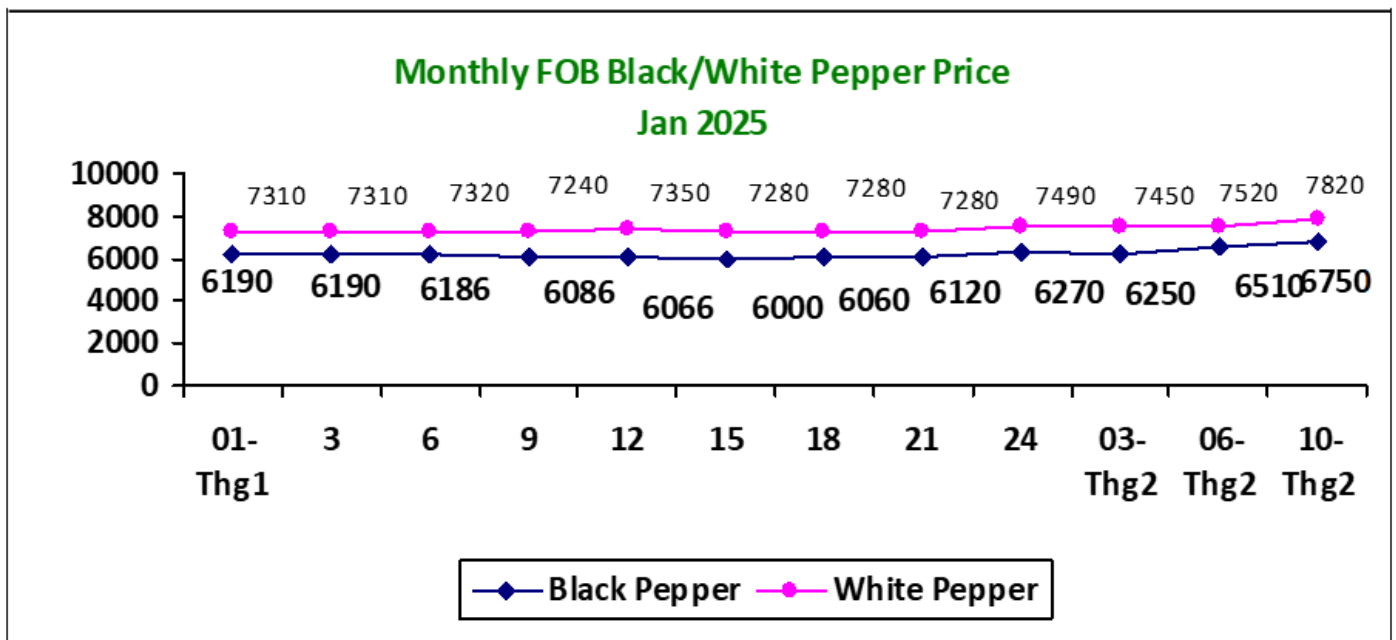
JAN 2025

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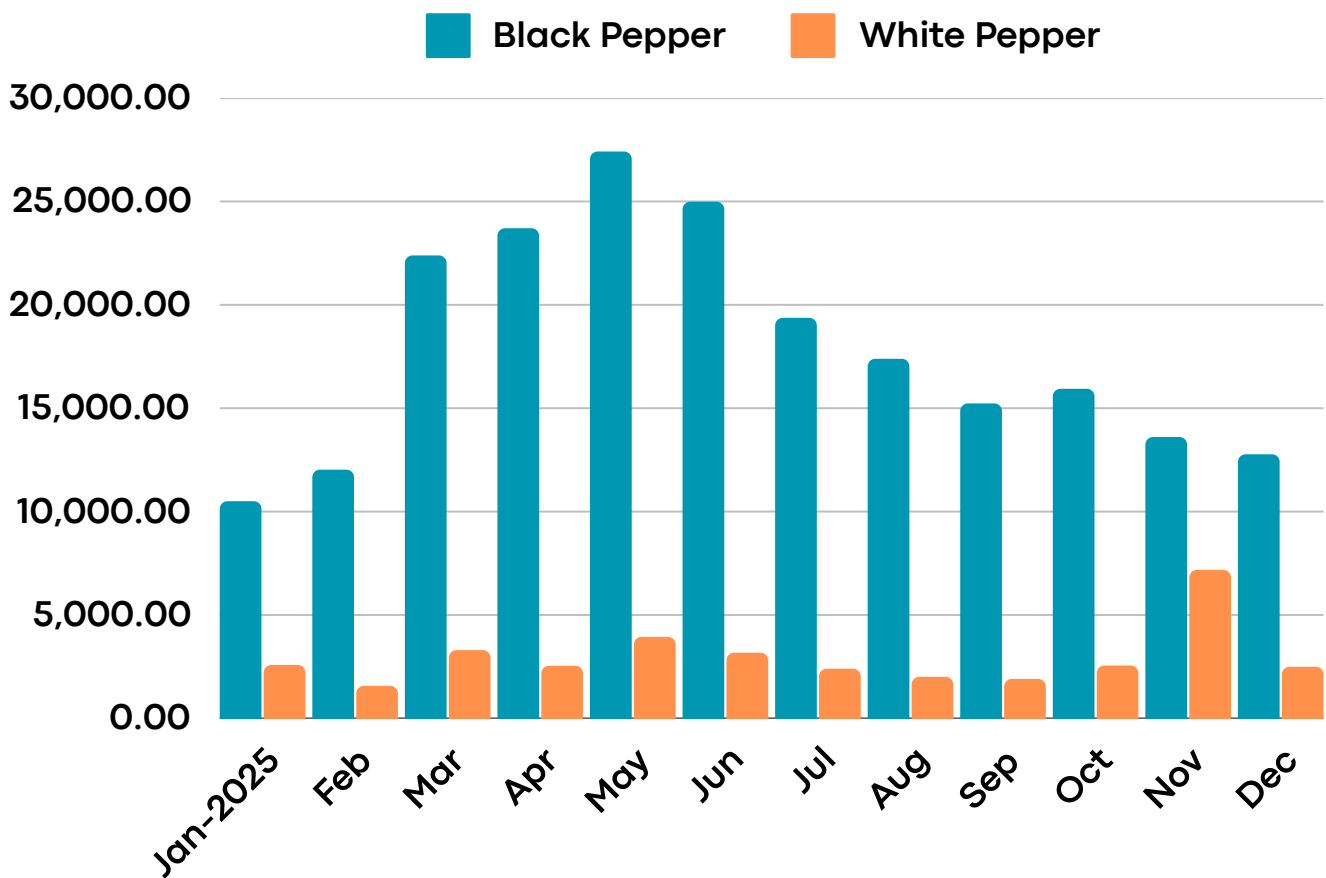
1. Vietnam Black & White Pepper:

- In January 2025, as per preliminary statistics of VPSA, Vietnam exported 13,085 tons of pepper all kinds consisting 10,502 tons of Black pepper and 2,583 tons of White pepper
- The average export price of Black Pepper is 6,626 USD/MT (an up difference 2.3% compared to Dec's) and White Pepper is 7,287 USD/MT (an upward 107 USD/ton compared to Nov's). Totally, compared to Nov 2024, the exports decreased 4.3%, and value decreased 5.5%. However, compared to same period Jan 2024, exports declined sharply 26.4%.



Note: Black Pepper is for quality 500gl FAQ. Unit Price/MT (USD/MT)

- For export markets, American still be the largest export market of Vietnam, imported 2,884MT (accounted 22% but declined 36%), further markets are India second 995MT (accounted 7.1% but up 51.2%), and China the third 947MT (accounted 7.2% and increase 6.6%), the fourth Germany 910MT (accounted 7% but remarkable increase 122%), the fifth UAE 610MT (accounted 4.7%, but dropped 31.9%), and surprisedly Korea 484MT (account 3.7% but up 113.2%)
- The market strongly started increase early days of February after Vietnam resume officially working from Tet holidays period late Jan 2025

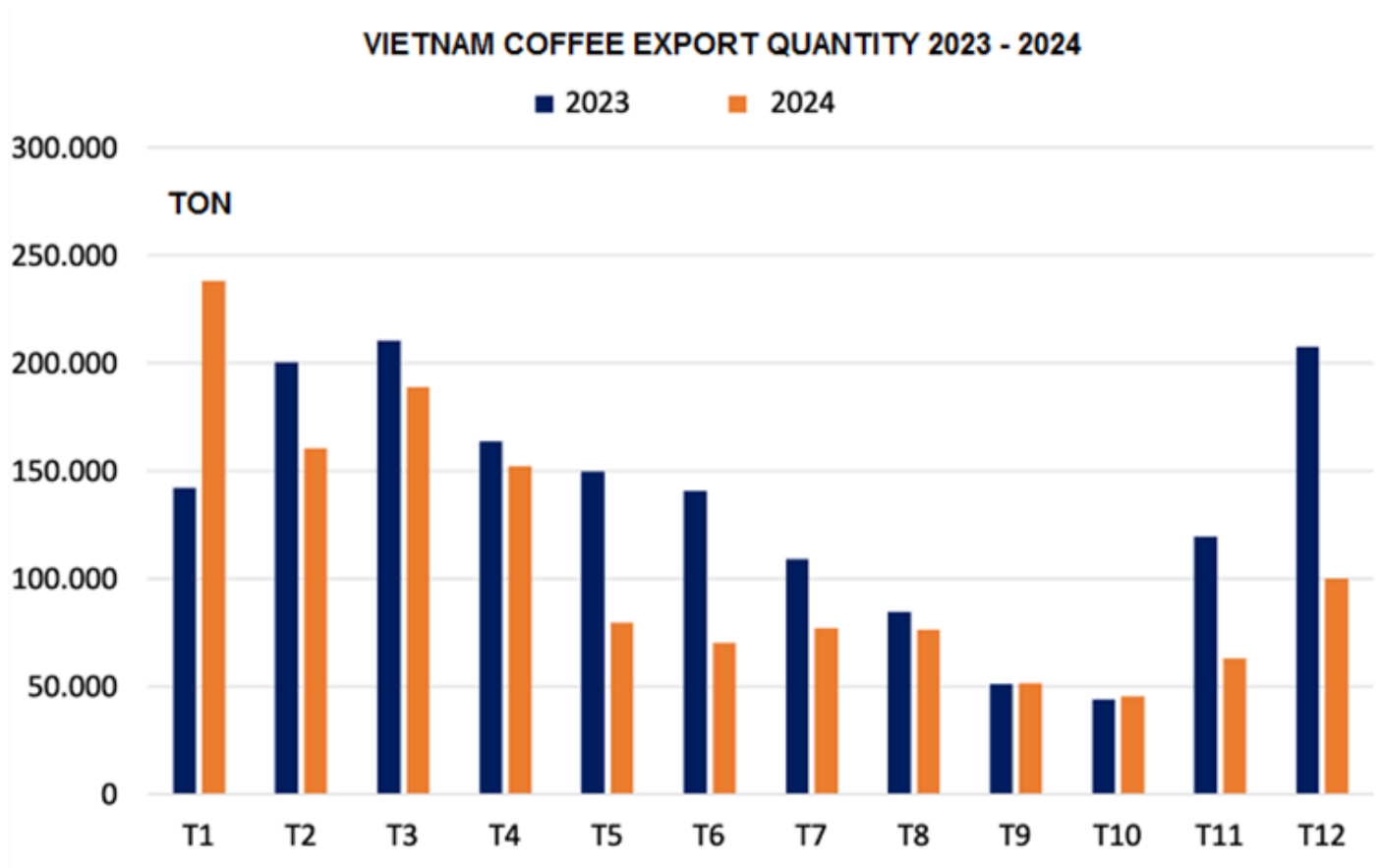


Note: Volume in Metric ton per month MT/month

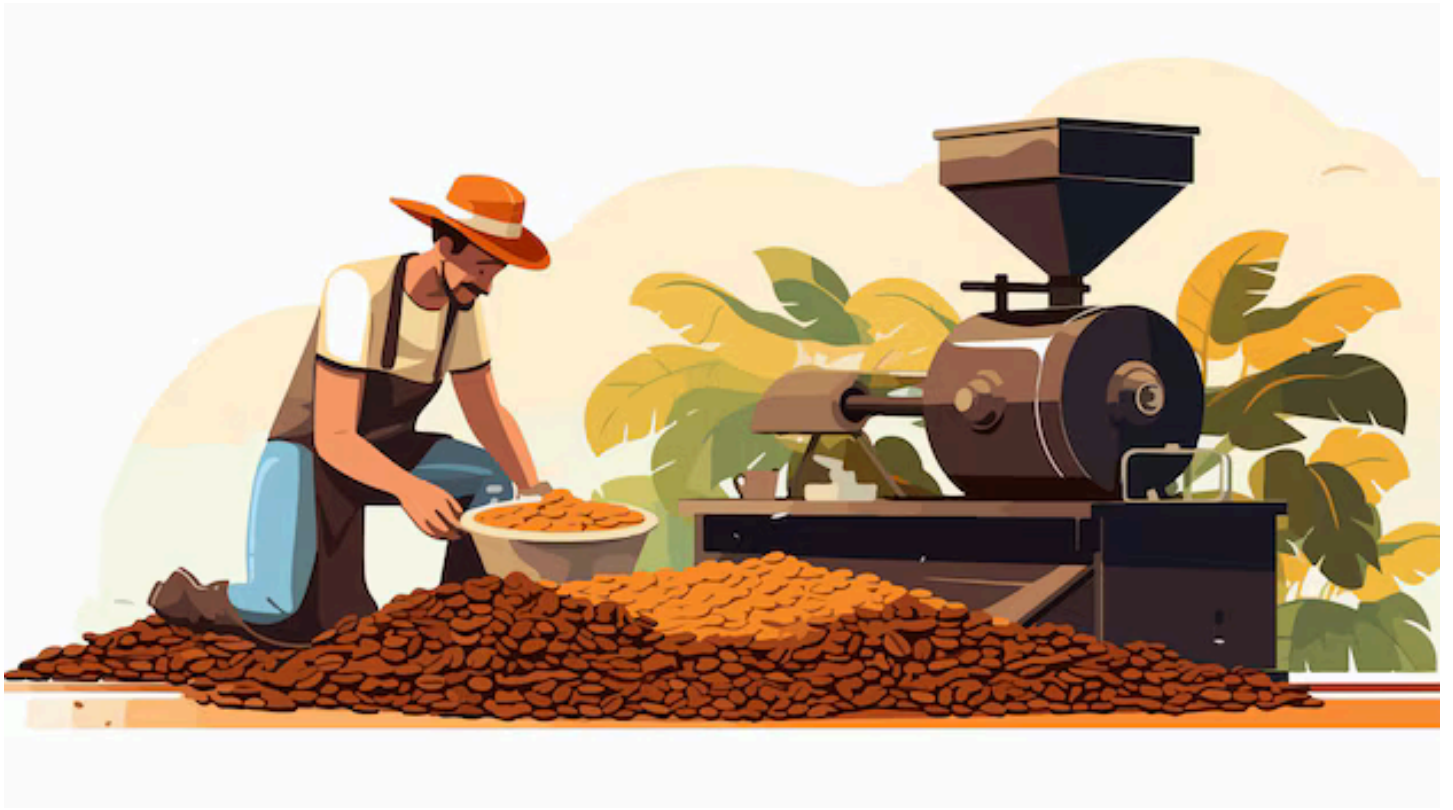
2. Vietnam Robusta Coffee Beans :

- The average coffee export price in January 2025 increased by 78.5% compared to the same period last year, which is a factor that promoted coffee exports to reach 763 million USD, a historical record.

- According to the report of the Ministry of Agriculture and Rural Development, in January 2025, our country's coffee exports only reached 140,000 tons, a sharp decrease of 41.1% compared to the same period last year, but the value of the revenue jumped to 763 million USD, an increase of 5%. The reason is that the average coffee export price in January is estimated at 5,450 USD/ton, an increase of 78.5% compared to the same period in 2024.



- Compared to many years ago, this year's harvest in Vietnam is much later. The factors include unusual weather conditions that cause the rainy season to end late, frequent unseasonal rains, especially storm No. 10 in the East Sea in late December 2024 causing widespread rain in the Central Highlands; at the same time, coffee growers replant some new varieties that ripen later. In January 2025, Robusta coffee prices in the domestic market increased following the increase in world coffee prices.



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