



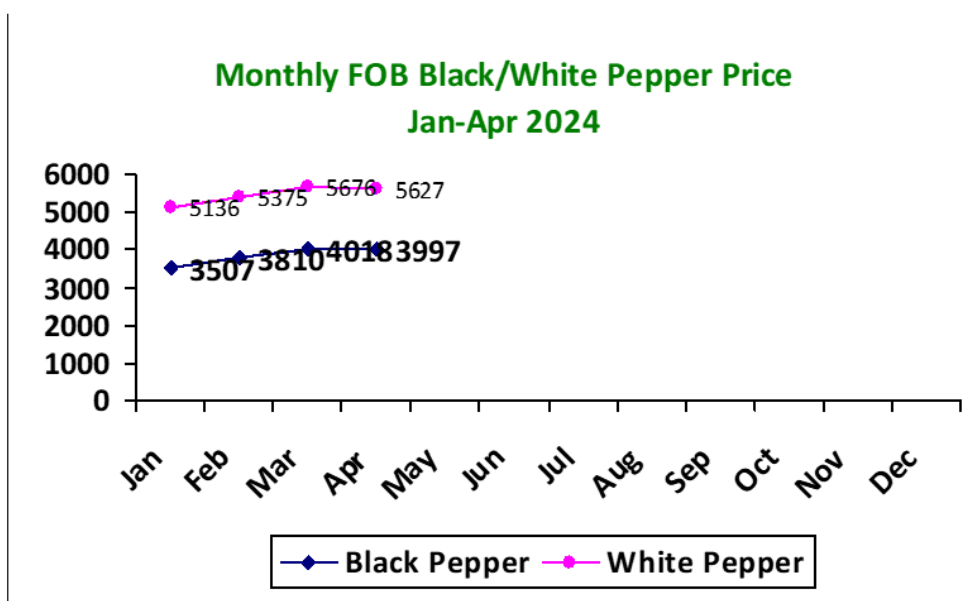
PHUC LOI IMPORT - EXPORT TRADING CO., LTD

APR
2024

Monthly Report

1. Vietnam Black & White Pepper:

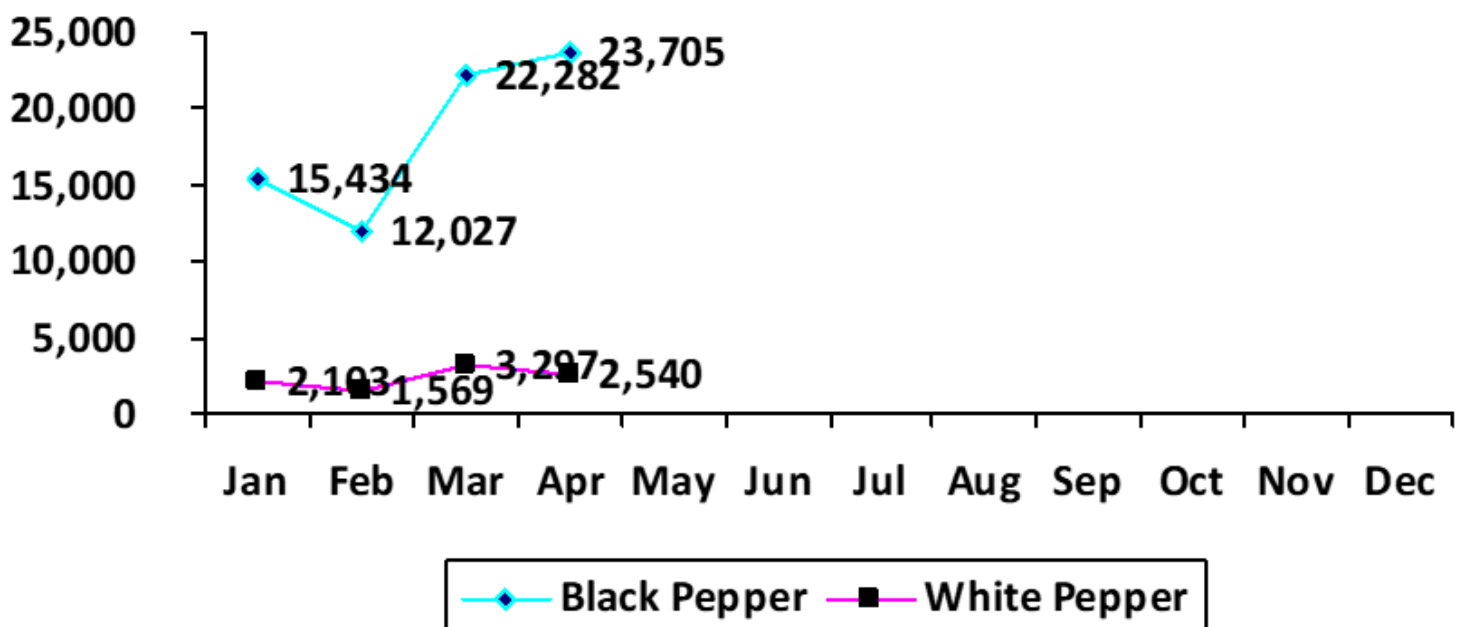
- In April 2024, as per preliminary statistics of VPSA, Vietnam exported 26,245 tons of pepper all kinds consisting 23,705 MT of Black Pepper and 2,540 MT of White Pepper
- The average price of Black Pepper is 3,997 USD/MT (a slight drop 20 USD/MT compared to Mar's) and White pepper is 5,627 USD/MT (a slight decline 50 USD/ton compared to Mar's)



Note: Black Pepper is for quality 500gl FAQ. Unit Price/MT (USD/MT)

- The totally exports of first 4 months 2024 is 83,067 MT Pepper all kinds, Black Pepper 73,555 MT, White Pepper 9,512 MT
- The amount of pepper is down 19.4% but the value grew 10.3% compared same period last year. Since after Vietnam holidays, the market soared sharply, it might adjust in next few days but the trend is up in next months. The reason for this price increase is supposed that smaller crop size since last year and possibly next years also whenever the farmers converting the crops

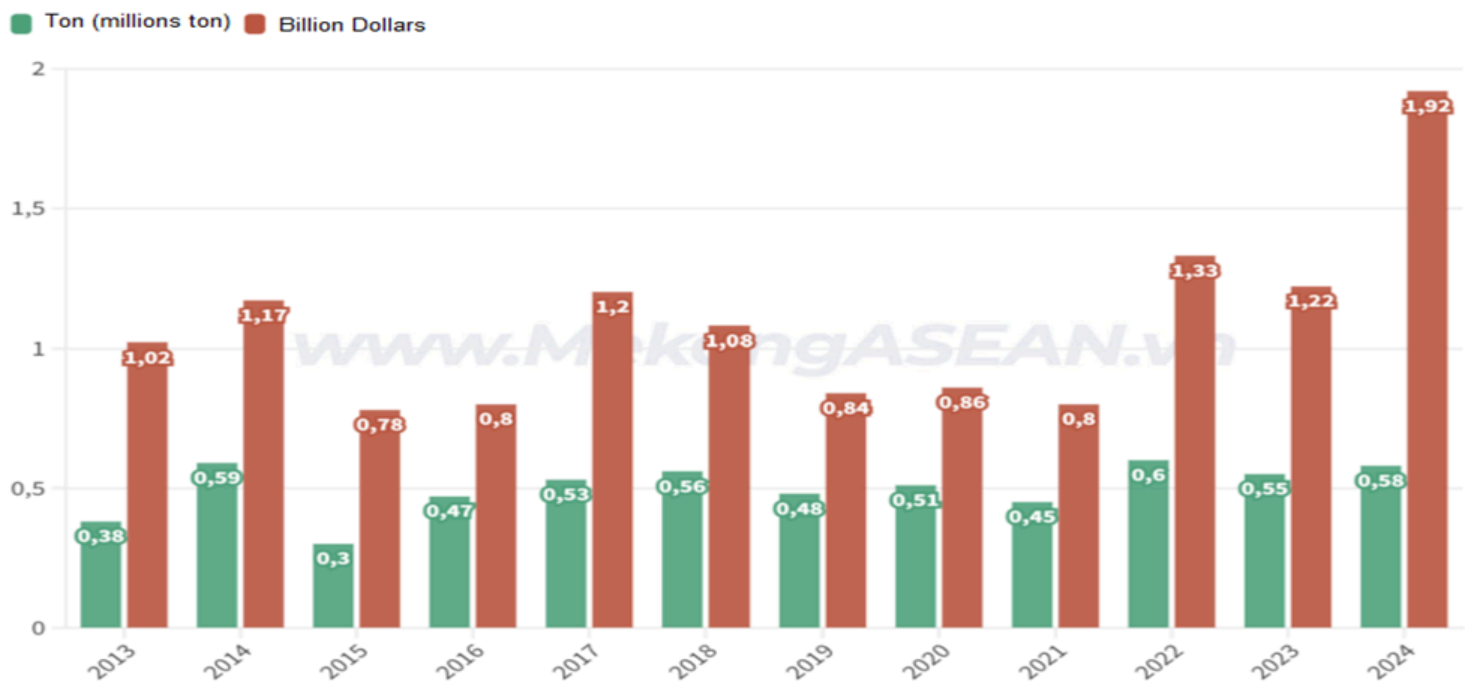
**Monthly Black/White Pepper Export Volume
Jan-Apr 2024**



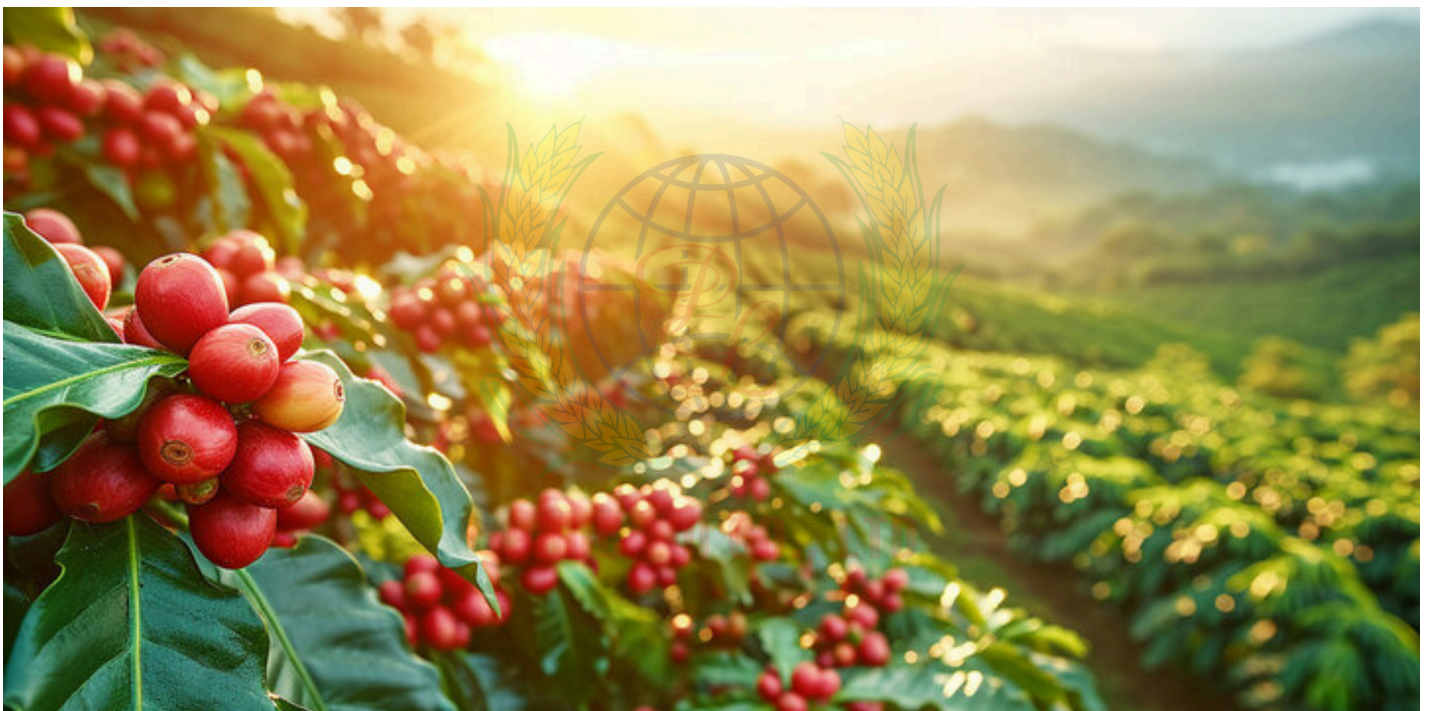
Note: Volume in Metric ton per month MT/month

2. Vietnam Robusta Coffee Beans :

- In the first 3 months of 2024, Vietnam exported 670,000 tons of coffee, up 4.6% over the same period in 2023. Earning more than 2.23 billion USD; increased by 56.4% in volume
- The average export coffee price reached 3,351 USD/ton, up 49.5% over the same period in 2023



Vietnam's coffee export volume and turnover in the first quarter of 2024



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