



PHUC LOI IMPORT - EXPORT TRADING CO., LTD

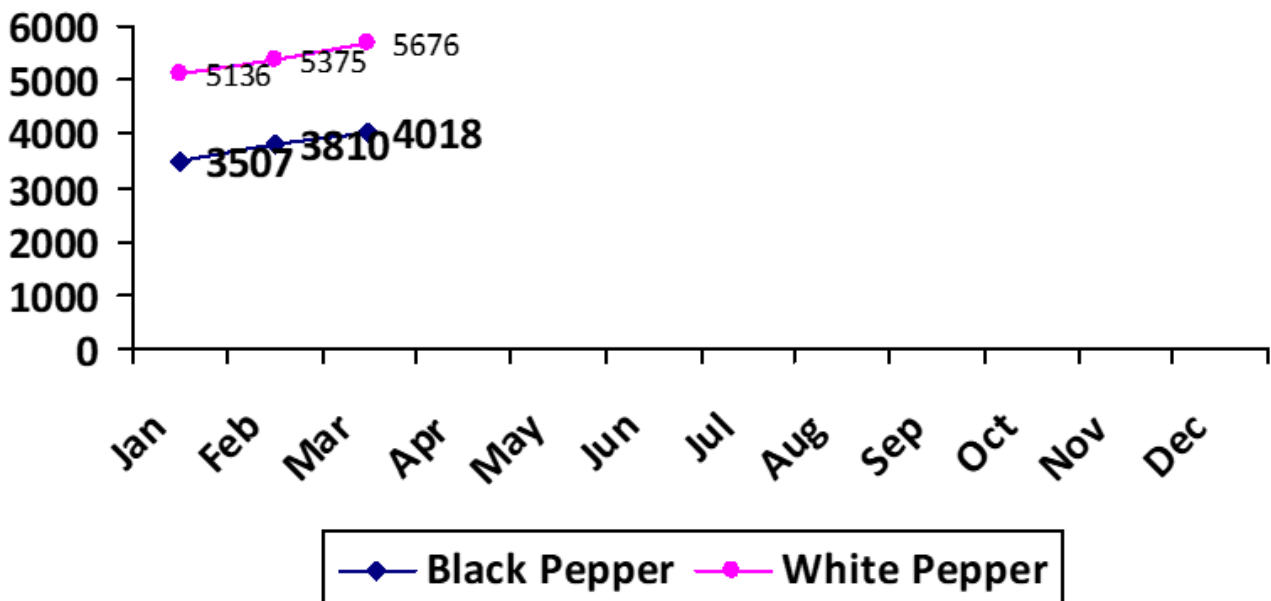
MAR
2024

Monthly Report

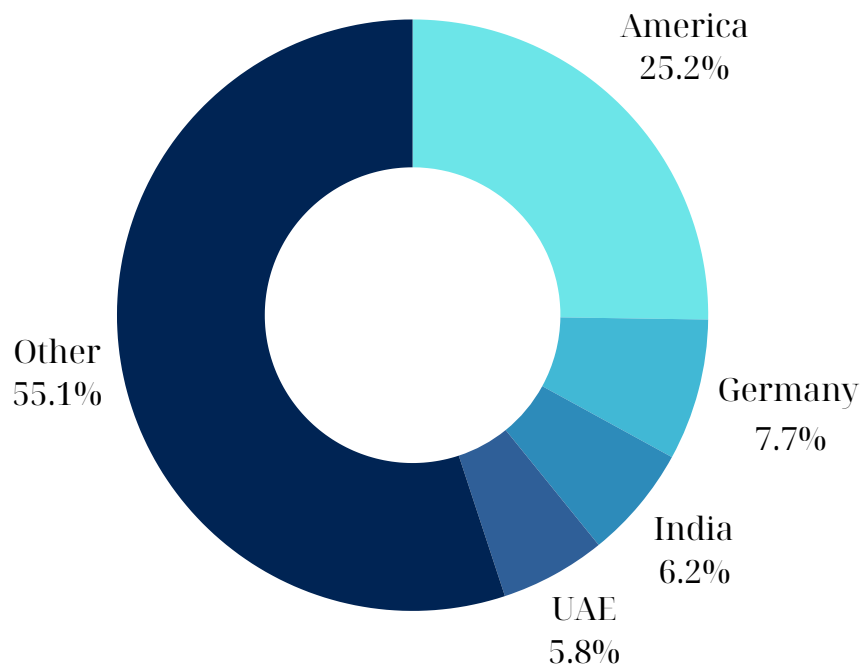
1. Vietnam Black & White Pepper:

- In March 2024, as per preliminary statistics of VPSA, Vietnam exported 25,596 tons of pepper all kinds consisting 22,282 MT of Black Pepper and 3,297 MT of White Pepper
- The average price of Black Pepper is 4,018 USD/MT (much higher 200 USD/MT compared to Feb's) and White pepper is 5,676 USD/MT (much higher 300 USD/MT compared to Feb's)

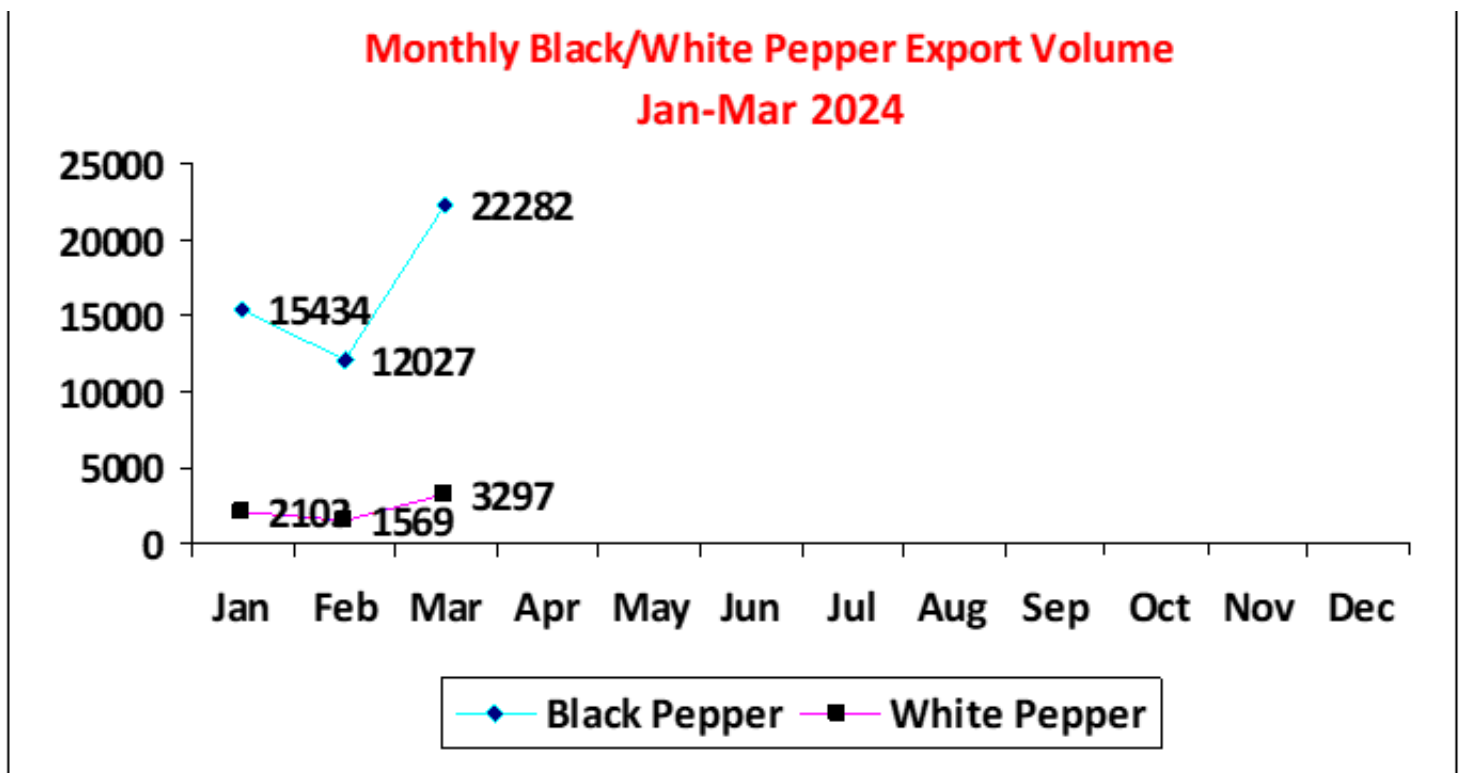
Monthly FOB Black/White Pepper Price
Jan-Mar 2024



Note: Black Pepper is for quality 500gl FAQ. Unit Price/MT (USD/MT)



Note: Main Market



Note: Volume in Metric ton per month MT/month

At currently, the harvest was almost finished, output of new crop 2024 just around 170,000 MT + 10,000 MT carried forward + 40,000 MT imported, so total of 2024 is 220,000 MT. But the exported volume yearly is around 230,000 – 280,000 MT > the market will be maintained at high level or an increase in May 2024 later on

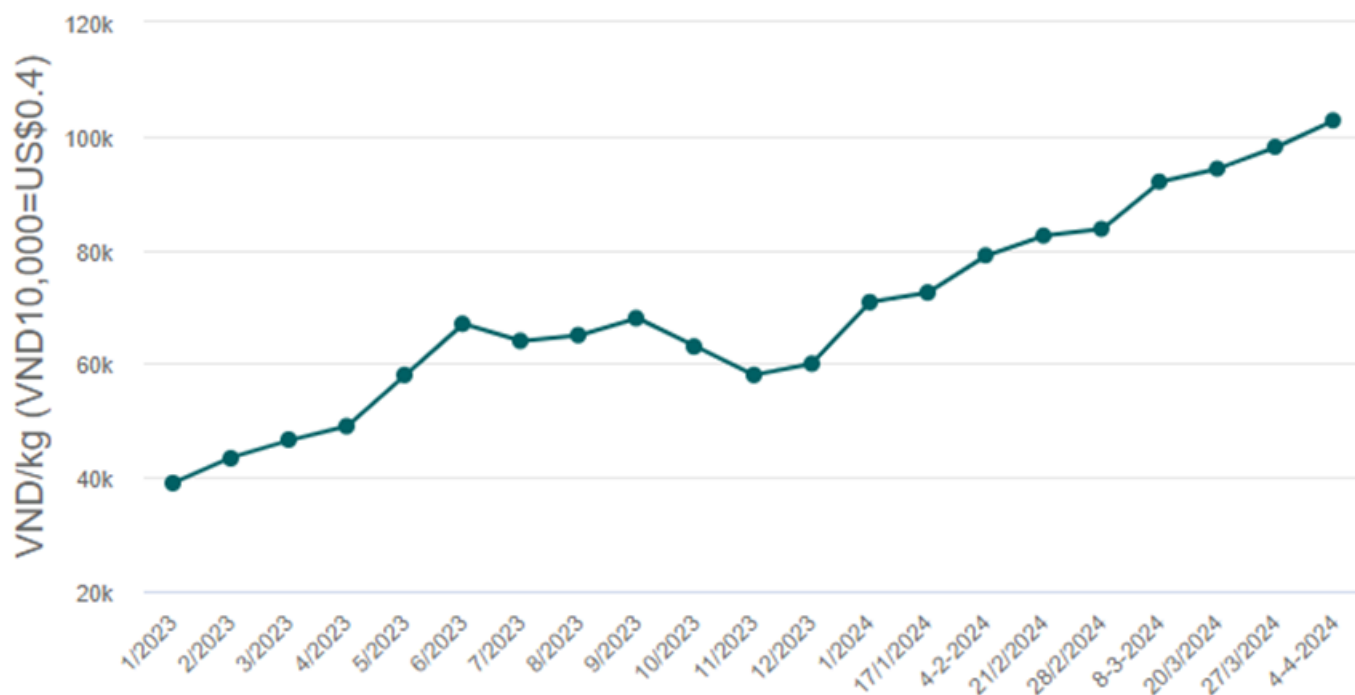


2. Vietnam Robusta Coffee Beans :

- In the first 3 months of 2024, Vietnam exported 799,000 tons of coffee, earning 1.9 billion USD; increased by 44.45% in volume and 54.2% in value compared to the same period in 2023 >> Setting a historical record when it nearly reached 2 billion USD after only 3 months
- Promote the export of Robusta coffee to many markets, such as: Italy, Spain, Russia, Indonesia, Belgium, China, Philippines....

Coffee prices

(2023-2024)



- Notably, export coffee prices increased sharply, on average in 3 months reaching 2,373 USD/ton



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